



Watco Companies, L.L.C.

315 W. 3rd Street

Pittsburg, KS 66762

Ph: 620-231-2230

Fax: 620-231-0812

www.watcocompanies.com

Watco Companies, L.L.C. does not fill out credit applications. We have provided our credit reference materials, along with our company website information to address any questions you may have. Please refer to Watco's Purchase Orders and/or signed Master Services Agreement for Watco's terms and conditions.

Credit Information

Company Name: Watco Switching Services, L.L.C. (legal entity) ¹

Parent Company: Watco Companies, L.L.C.

(List of certain affiliates and subsidiaries available upon request)

Tax ID Number for Watco Companies, L.L.C.: 48-1199475

Business: Transportation, Railroads, Transloading, Mechanical Services, and Supply Chain Services

CFO: Rick Baden

Company Address: 315 W. 3rd Street, Pittsburg, KS 66762

Company Website: www.watcocompanies.com

Business Financial Overview:

Watco Companies, L.L.C. has been in business since 1983 and operates as a well-diversified integrated transportation services provider with a broad set of capabilities. As of fiscal year-end 2019, Watco owns and operates 41 individual railroads, 42 switching locations, 81 terminal and port facilities, 25 mechanical repair shops and a portfolio of 19 individual logistics locations.

As of 12/31/2019, Watco had the following key financial statistics:

- Total Assets of \$2.0B+
- Total Equity of \$800M+
- Revenues exceeding \$1B
- Available liquidity under long-term borrowing facilities of \$450M+

Bank reference:

¹ Please note that the specific company to be invoiced will be provided on the purchase order and the application of sales tax will vary by legal entity and the nature of the purchase. A form W-9 for the respective purchaser will be issued upon request. Please note that pursuant to federal income tax rules, certain subsidiaries are characterized as "disregarded entities" for which the parent (Watco Companies, L.L.C.) is required to be the issuer of the form W-9.



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BMO Harris Bank, 115 South LaSalle St. 19W, Chicago, IL 60603

Contact: Giulia Naccarato; Ph. 312-461-7889; email: Giulia.Naccarato@bmo.com



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Business References:

CDL Electric Co.

Contact: Ali O'Malley

Phone: 620-231-6420 x: 4377

Email: ali.omalley@cdl-electric.com

A & K Railroad Materials, Inc.

Contact: Lisa Earl

Phone: 801-977-6333

Email: learl@akrailroad.com

Salco Products, Inc.

Contact: Erica Pasqua

Phone: 630-685-4618

Email: Erica_pasqua@salcoproducts.com

Midland Manufacturing

Contact: Margarette Ward

Phone: 847-929-6830

Email: margarette.ward@powglobal.com

Stella-Jones

Contact: Kayla Warren

Phone: 318-442-5733 x 6001

Email: KWarren@stella-jones.com

Accounts Payable Information:

Email Invoices To: AP@WatcoCompanies.com

Or Mail Invoices To:

Watco Companies, LLC

Attn: Accounts Payable

315 W 3rd Street

Pittsburg, KS 66762

For payment status or other invoice questions, Please contact: AP@WatcoCompanies.com

If you have questions regarding your payment terms or payment method, Please contact:

VendorSetup@WatcoCompanies.com

All purchases MUST have a valid 10-digit Purchase Order number beginning with 4500 prior to goods/services rendered.